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# View from the Top

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### Acadia National Park and the National Park System Celebrate 100 Years

Acadia National Park is New England's only national park, and it is one of our nation's coastal treasures. It all began back on July 8, 1916 when the Sieur de Monts National Monument was established. This was the first unit of the national park system located east of the Mississippi River and the first created by donations of private land. On that day, George B. Dorr, the park's first superintendent, shared the following: "My thought turns forward, rather, to the great opportunity that springs from what is now achieved, than back toward the past... It is an opportunity of singular interest, so to develop and preserve the wild charm and beauty of a spot thus honored by the Nation that future generations may rejoice in them yet more than we; and so to conserve, and where there is need restore, the wildlife whose native haunt it is that all may find delight in it, and men of science a uniquely interesting field for study."

The Acadia Centennial Task Force has been planning for three years to ensure the celebration is rooted in the community and involves organizations, businesses, and individuals across Maine. The official birthday is July 8, however, this is a year long celebration, which began with hundreds of individuals hiking up Cadillac Mountain or watching from Acadia's rocky shoreline as the first rays of sunrise signaled the arrival of the new year on January 1.

The centennial is a once-in-a-lifetime opportunity to educate and inspire—to share the messages of Acadia's history, its multifaceted value, the challenges it fac-

es, and the ways we all can help to protect it.

Each individual who visits Acadia National Park experiences its natural and cultural treasures through the lens of their own personal perspective. You can view Acadia through the arts, through its gardens and landscaping, through its history, through its science, through its recreation and outdoor activities whether you are 3 years old or 90 years old. How will you celebrate its 100 years? Will you hike a mountain before sunrise? Will you take in the exhibits at the College of the Atlantic? Will you tour the Sieur de Monts gardens for the first time? Will you listen to a lecture about its history?

Visit the Acadia Centennial website at [www.acadiacentennial2016.org](http://www.acadiacentennial2016.org) to see the full calendar of the 2016 events. In addition to Acadia's Centennial, the National Park Service is also celebrating its 100th anniversary in 2016.



As a reminder, to view Acadia National Park and all of its beauty, visitors must pay an entrance fee to the Park from May through October. These fees help maintain the opportunity for all visitors to explore America's natural beauty, rich history, and culture. Seven-day passes are \$25 for each vehicle. Weeklong passes for visitors who enter on foot or by bicycle are \$12. Unfortunately, the park does not sell passes for less than a week. Acadia annual passes can be purchased for \$50 for multiple visits throughout the entire season, or you can purchase an interagency annual pass for \$80 to provide access to, and use of, any Federal recreation sites that charge an entrance and/or a standard amenity fee.



**Owners of Weeks 27-52 with a due date of July 1 can make their maintenance fee payments in three installments: \$175 by May 1, \$175 by June 1, and the balance by July 1. Owners should call prior to the due date to make other payment arrangements to avoid late fees. Payment by check is greatly appreciated.**



*I've been receiving many emails and promotion mailers from Interval International advertising great benefits.*



*Yes, I have been receiving them as well. There have been getaway discounts, cruise discounts, hotel discounts, and new benefits announced.*

*Interval International sent me an email offering a bonus accommodations certificate if I deposited my week.*



*Me, too! The deposit needed to be done by mid-April, and it would be valid for one year. I had another one as well with a June expiration date.*

*Each certificate has different location and date restrictions, along with varying usage fees depending on the size of available units.*



*Interval has also offered 2-for-1 exchange specials without giving up a second week of ownership! What a deal!!! I'm going to read all of my emails from now on!*

**HR Profit & Loss Year End 2015**

<b>Income—Accrual Basis</b>	
Bonus Week Income	6183.00
Gift Shop Non-Taxable	2108.49
Gift Shop Taxable	9735.27
HR Rental	26316.79
HR Rental Commission	28540.61
HR Resale Commission	8753.33
HR Resale HOA Owned	1744.23
Interest	1192.31
Internet	9618.82
Late Fee	13650.00
Legal Fees	12169.14
Maintenance Fees	942480.00
Miscellaneous Income	13.28
Owner Charges	6521.24
Phone Revenue	14.30
Rental Income - Long Term	8560.00
Sale of Used Property	2373.50
State Corp Inc Tax Refund	268.00
Vending Machine Revenue	1636.70
<b>Total Income</b>	<b>\$1,081,879.01</b>
<b>Expenses</b>	
Advertising	2332.61
Automobile	4281.25
Bad Debt Expense	39519.81
Bank Charges	18658.26
Computer	805.26
Contracts	21417.76
Contributions	75.00
Dues, Fees, Licenses, Permits	555.00
Employee Expenses	2331.63
Gift Shop	13568.51
Insurances	100435.10
Loss of Use	7950.76
Owner Expenses	11225.76
Payroll Expenses	394791.47
Professional Fees	1711.00
Property Tax Expense	6.01
Miscellaneous Expense	4.68
Registry Expense	2568.40
Repairs and Supplies	235241.64
Seminars and Training	252.22
Supplies & furniture	50897.41
Utilities	175099.78
<b>Total Expenses</b>	<b>\$1,083,729.32</b>

**Club Interval Gold (CIG)**

Club Interval Gold (CIG) is a membership and exchange program that combines the best of traditional timeshare with the flexibility of points-based programs. As CIG members, owners can convert their resort weeks into points. Using these points, members have access to any available resort in Interval's network. Owners can deposit their weeks for points, and then they can enjoy as many full-week exchanges and Short Stay Exchanges as their points allow.

For example, a Week 35 owner could potentially spend 2 nights in Ontario at the Carriage Ridge Resort in October for 9,984 points; then spend another 7 nights in a one-bedroom at the Divi Aruba Phoenix Beach Resort in December for 60,000 points, and then spend another 7 nights in a one-bedroom at The Cove at Yarmouth in May for 33,750 points, and still have 1,266 points in their account. That's 16 nights of vacation for your one week at Harbor Ridge! Exchange fees are required for each vacation segment. All exchanges are based upon availability and point values are subject to change.

Owners can trade up to larger units or higher demand seasons or apply points to cruise, spa, and golf vacations. Owners can switch between weeks and points. Club Interval Gold members receive all Interval Basic and Interval Gold benefits, including discounts on getaways, hotels, dining, VIP Concierge, Hertz #1 Club Gold, Orbitz discounts, and so much more.

Harbor Ridge is offering this fabulous program for **\$495**, while other resorts offer this same program for up to \$2495. For your initial \$495, you will receive a one-year CIG membership, and we'll deposit 35,000 points into your account. If you are interested in converting to this points-based membership, please contact Annette or Margaret at Harbor Ridge at 866-384-0231.

**2016 CIG Weekly Point Values**

\*For full point value, deposit 120 days in advance

Week No. (Travel Demand Index)	2-Bdrm Sleep 6*	1-Bdrm Sleep 4*
22-38 (135-150)	105,000	90,000
39 (115-130)	87,500	75,000
11-13, 17-21, 40-42 (90-110)	70,000	60,000
6-7, 14-16, 43, 48-52 (65-85)	52,500	45,000
1-5, 8-10, 44-47 (50-60)	35,000	30,000

**Manager's Update**

Harbor Ridge winter guests experienced a brown winter, as opposed to wintery white scenery. Many guests did hiking and exploring that otherwise would not have been possible with lots of snow. Echo Lake only had one ice shack on it for less than a week, as the temperatures never lowered to create sufficient amounts of ice.

The lack of snow allowed us to utilize staff for purposes other than shoveling. One of our winter projects was to cut the trees from the rock ledges in front of Building 2. Our goal is to continue to clear trees near our lower units in hopes to regain some views.

We continue to do improvements throughout the property. We recently replaced the king size beds in Building 2 and replaced the full size beds in our lower Jacuzzi bedroom units with a queen size bed. We have purchased new sofa seating in our Great Room for greater comfort during our social events. We continue to replace more living room floors with bamboo flooring.

With the greater number of local owners, there has been greater usage of the Clubhouse with people swimming and using the fitness facilities. Owners with younger children are reminded to respect others who are using the pool at the same time. Harbor Ridge is not responsible for lost items, and we encourage owners to keep track of their belongings. Local owners are reminded that there is a \$5 guest fee when they bring guests other than their immediate family members. Immediate fami-

ly members include those in the owner's household, their children, and their grandchildren.



Harbor Ridge is a private use vacation ownership facility, and we want to continue to serve our owners within the constraints of our existing facilities. It is exciting to see how the next generation of owners are

utilizing our great resort facilities close to home and far away! Recently an owner hosted a birthday party for our town's fire chief, while another owner hosted a Maundy Thursday event to celebrate the Easter season.

**Harbor Ridge Renews Exclusive Agreement with Interval International**

After much discussion and negotiations, Harbor Ridge has renewed its exclusive agreement with Interval International for another two years. The board and management had been considering dual affiliation; however, we felt that it was in the owners' best interests to continue with Interval International. Interval has been offering many promotional offers to all of our owners, not just summer owners, and we hope that the additional benefits that owners have been receiving are well received. It is important to read all correspondence from Interval to enhance your ownership benefits!



**2016 Has 53 Weeks!**

The resort year 2016 at Harbor Ridge has an extra week for occupancy. "Why?" you might ask. The timeshare calendar requires that the check-in dates for Week 1 for Friday, Saturday, and Sunday must all happen within January. "Week 53," as it is called, is available to any owner who wishes to use the week either at the resort or with Interval International. A payment of \$399 for Week 53 must be paid prior to the owner receiving use of the week. Owners can choose either a one-bedroom or a two-bedroom, based upon availability.

Any owners wishing to take advantage of the Week 53 opportunity should contact Harbor Ridge at 207-244-7000 as quickly as possible to take advantage of this extra week opportunity. All Week 53 uses will be allotted on a first-come, first-served basis, and there are 40 weeks available. They have good trading power as well, due to it being a holiday week. Interval International memberships must be valid through January 9, 2017, if an owner would like a week 53 deposited with Interval.

\*\*\*\*\* Complete and return with your payment \*\*\*\*\*

Name: \_\_\_\_\_ Interval Member No. \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ Email: \_\_\_\_\_

MasterCard, Visa, or Discover: \_\_\_\_\_ Exp. \_\_\_ / \_\_\_ Sec: \_\_\_\_\_